

City of Lake Wales

Water and Sewer Revenue Sufficiency Review

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Overview and Objectives

- Revenue Sufficiency Analysis
 - Combined Water and Sewer System Approach
 - FY 2015 FY 2019 Projection Period
- Interactive Financial Model
 - Multiple Inputs
 - Sensitivity Analysis
 - Growth, Capital Plan, Debt v. Equity, Cost Escalations, etc.



Existing Conditions

- Adequate Net Revenues
- **Exceeding Debt Coverage Requirements**
- Transfer 15% Rate Revenue to General Fund
- Declining Unrestricted Utility Fund Balances
 - Currently less than minimum target of 90 days operating expenses
 - Target minimum \$1.2 million; \$169,000 actual reported 9/30/14



Existing Conditions

FY 2015 Estimates	Amount	
Operating Revenue	\$6,950,200	
O&M Expenses	4,208,589	
Net Revenue	\$2,741,611 1,668,200	Dobt Sorving Coverage - 1 64
Total Debt Service	1,668,200	Debt Service Coverage = 1.64
Capital Lease and GF Transfer	1,112,100	
Surplus/(Deficit)	(\$38,689)	



Forecast Model Assumptions

- FY 2015 Adopted Operating Budget
- Conservative Growth Scenarios
 - Low Growth Scenario 18 ERUs per year
 - Higher Growth Scenario 60 ERUS per year
- Increased Operating Expenses 3.20% annually
- Fully Funded Capital Plan



Capital Improvement Plan - Detailed

Water Projects:

Project Description	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
Bathrooms - Water Plants	\$0	\$13,000	\$20,000	\$20,000	\$0
Asbestos/Cement Pipe Removal	0	0	400,000	500,000	0
Market Street Distribution					
Upgrades	130,000	0	0	0	0
Northwest Water Line					
Extensions	0	0	1,000,000	0	0
SCADA Interconnect	0	0	100,000	0	0
Storage Tank/Ground & Land	0	450,000	0	0	0
Water Line (Galvanized)					
Replacement	0	200,000	250,000	250,000	250,000
Water Plant Upgrades - Market					
Street	0	45,000	0	0	0
Utilities Equipment - Misc	120,000	0	0	0	0
Fencing - Market Street	25,000	0	0	0	0
Ground Storage Tank - Airport	35,000	0	0	0	0
Water Relocation	0	0	75,000	0	0
Flexnet Installation	0	0	0	750,000	0
Total Water	\$310,000	\$708,000	\$1,845,000	\$1,520,000	\$250,000



Capital Improvement Plan - Detailed

Sewer Projects:

Project Description	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
Building - Pole Barn	\$150,000	\$0	\$0	\$0	\$0
Land - Burns Avenue Plant	0	100,000	0	0	0
Force Main - LS #31	40,000	0	0	0	0
Lift Station Pump Replacement	100,000	0	100,000	0	0
Lift Station Rehab	250,000	0	250,000	0	250,000
SCADA Upgrade	0	100,000	100,000	100,000	0
Sewer Imps - C Street & Vicinity	1,400,000	4,000,000	1,400,000	0	0
Sewer Improvements -					
Unsewered Areas	0	200,000	300,000	400,000	500,000
Sewer Lines - Sliplining	0	0	300,000	0	300,000
Utilities Trans Systems -SR60 W.	575,000	3,000,000	3,000,000	0	0
Wastewater Treatment Plant					
Expansion	0	0	0	0	500,000
Infiltration & Intrusion Study	0	0	0	0	223,000
Engineering - Clean B System	0	50,000	0	0	0
Sewer Relocation	0	0	1,400,000	0	0
Master Plan - Collection Sys	0	0	0	0	200,000
Total Sewer	\$2,515,000	\$7,450,000	\$6,850,000	\$500,000	\$1,973,000



Capital Improvement Plan - Detailed

Reuse Projects:

Project Description	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
Reuse Upgrades	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000
Reclaimed Relocation	0	0	1,000,000	0	0
Storage Tank/Ground - Reuse	0	50,000	0	1,000,000	0
Total Reuse	\$40,000	\$90,000	\$1,040,000	\$1,040,000	\$40,000



Capital Improvement Plan - Summary

FY 2015 – FY 2019	Amount
Water:	\$4,633,000
Sewer:	
C Street Area Improvements	\$6,800,000
SR 60 Extensions	6,575,000
Line Relocations	1,400,000
Other*	4,513,000
Total Sewer	\$19,288,000
Reuse:	
Line Relocation	\$1,000,000
Ground/Storage Tank	1,050,000
Other	200,000
Total Reuse	\$2,250,000
Total CIP	\$26,171,000



^{*} Includes plant expansion design costs only.

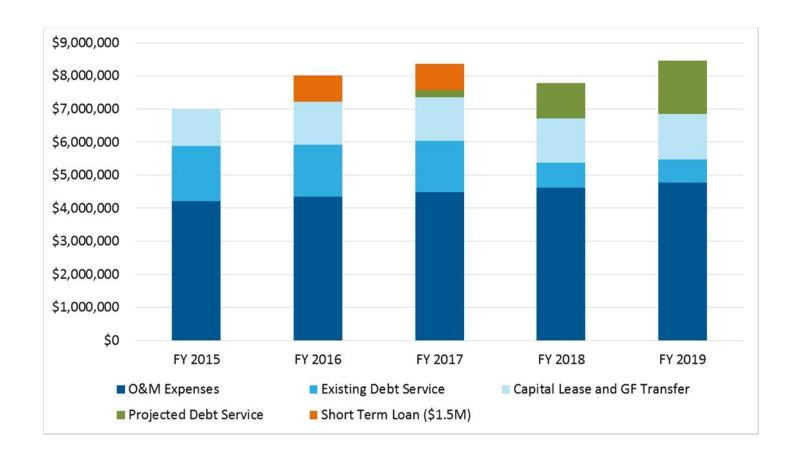
Major Capital Expenditures

Capital funding plan recognizes limited utility cash resources, and relies on debt funding:

Description	Timeline	Project Cost	Funding
C-Street Phases 2&3	FYs 2015 – 2017	\$6.80M	SRF Loan
S.R. 60 Expansion	FYs 2016 – 2017	\$6.57M	Debt Funding and impact fees
Miscellaneous Smaller Projects:			
	FY 2015 – 2019	\$1.70M	Pay-go (reserves, impact fees, rate revenue)
	FY 2016 – 2019	\$11.10M	Debt Funding

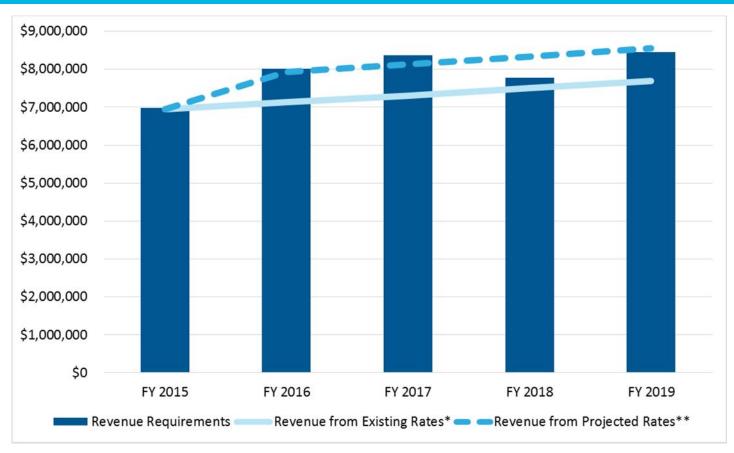


Projected Revenue Requirements





Projected Revenue Sufficiency



^{*} Assumes 2.5% rate increase annually, per existing ordinance



^{**} Assumes an additional 12.0% rate increase above 2.5% expected

Rate Adjustments

- Current rate ordinance provides for minimum annual adjustments of 2.5%
- Additional 12.0% rate adjustment estimated to complete the funding plan
 - Fully funded capital improvement program
 - Rebuild unrestricted utility reserves
 - Maintain adequate debt service coverage
 - Sustain annual general fund transfers



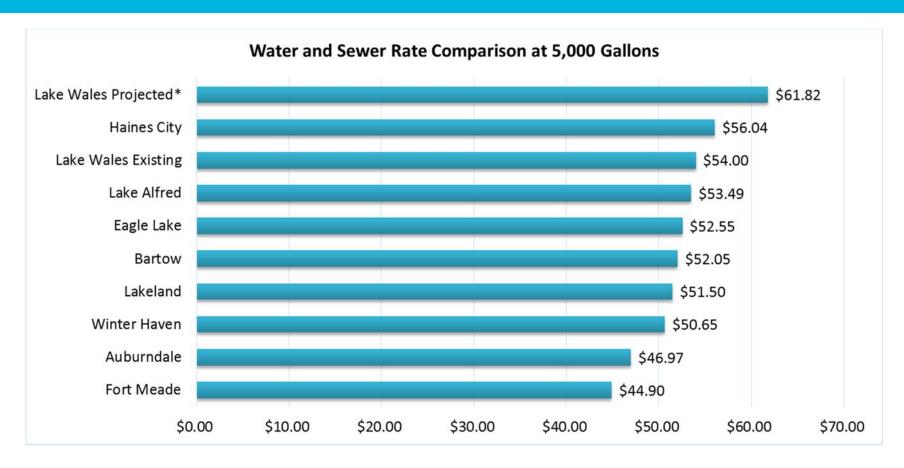
Water and Sewer Bill Impact

Assuming across the board increases in water and sewer rates of 14.5%:

Single Family 5,000 Gallon User	Amount	
Existing Bill (FY 2015 Rates)	\$54.00	
Projected FY 2016 Rates	\$61.82	
Difference		
Amount	\$7.82	
Percent	14.5%	



Rate Comparison

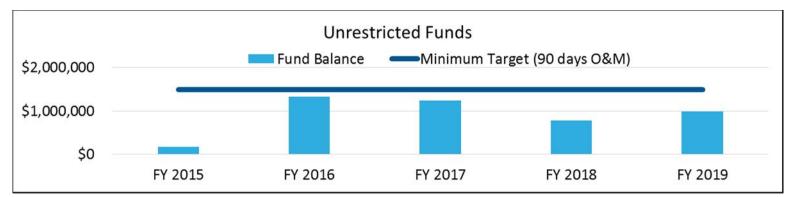


^{*} Assuming full funding of the capital plan and rate adjustments of 14.5% as presented earlier in presentation.



Utility Reserves

Beginning of FY Fund Balances*:





^{*} Assuming rate adjustments as presented earlier in presentation.



Conclusion

While the City's existing utility rates generate sufficient debt service coverage to meet its existing obligations, additional rate increases are needed in order for the City to fund 1) additional debt to complete its five year utility capital improvement plan; and 2) transfers to the general fund.

